## CONSOLIDATED BALANCE SHEET

As at Sep. 30th, 2010

		I		Unit: VND
ASSETS	Code	Note	Ending Balance	Beginning Balance
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100		266.651.174.028	195.810.161.143
I. Cash and cash equivalents	110		8.306.442.245	20.395.952.196
1. Cash	111	V.01	8.306.442.245	7.995.952.196
2. Cash equivalents	112	V.01	0.500.442.245	12.400.000.000
II. Short-term financial investments	120		4.562.721.000	12.400.000.000
1. Short-term investments	121		5.006.799.000	
Provision for devaluation of short-term security investments	129		(444.078.000)	
III. Receivables	130	V.02	97.983.111.898	85.984.117.378
Trade accounts receivables	131	1.02	68.163.287.931	74.204.725.052
2. Advances to suppliers	132		12.181.748.354	3.491.447.654
3. Short-term internal receivables	133		12.101.740.554	5.471.447.034
Receivable in accordance with contracts in progress	134			
5. Other receivables	138		19.314.068.082	8.287.944.672
6. Provision for short-term bad receivables	139		(1.675.992.469)	0.207.911.072
IV. Inventories	140		144.235.576.747	81.945.953.683
1. Inventories	141	V.03	144.235.576.747	82.227.191.283
2. Provision for devaluation of inventories	149	7.00	111.250.070.717	(281.237.600)
V. Other short-term assets	150		11.563.322.138	7.484.137.886
Short-term prepaid expenses	151	V.04	2.835.348.538	577.055.283
2. VAT deductible	152	V.05	7.949.503.473	5.589.510.921
Tax and accounts receivable from State budget	152		712 12 12 12 12	-
4. Other short-term assets	158	V.06	778.470.127	1.317.571.682
	100	7.00	770.170.127	1.017.071.002
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		167.224.353.001	109.025.104.011
I. Long-term receivables	210			-
Long-term receivables from customers	211			-
2. Capital receivable from subsidiaries	212			-
3. Long-term inter-company receivables	213			=
4. Other long-term receivables	218			=
5. Provision for long-term bad receivable (*)	219			
II. Fixed assets	220		161.921.254.561	105.863.027.526
1. Tangible fixed assets	221	V.08	119.282.063.177	92.028.876.384
- Historical cost	222		153.023.273.900	117.842.933.944
- Accumulated depreciation	223		(33.741.210.723)	(25.814.057.560)
2. Finance leases fixed assets	224			-
- Historical cost	225			-
- Accumulated depreciation	226			-
3. Intangible fixed assets	227	V.09	37.071.694.449	8.704.490.075
- Historical cost	228		38.214.867.779	9.333.550.910
- Accumulated depreciation	229		(1.143.173.330)	(629.060.835)
4. Construction in progress expenses	230	V.10	5.567.496.935	5.129.661.067
III. Property investment	240			-
- Historical cost	241			-
- Accumulated depreciation (*)	242			-
IV. Long-term financial investments	250			-
1. Investment in subsidiaries	251			-
2. Investment in joint-venture	252			-
3. Other long-term investments	258			-
4. Provision for devaluation of long-term finance investment	229			=
V. Other long-term assets	260		4.977.895.549	2.695.950.861
1. Long-term prepaid expenses	261	V.07	4.977.895.549	2.695.950.861
2. Deferred income tax assets	262			=
3. Others	268			=
VI. Goodwill	269		325.202.891	466.125.624
TOTAL ASSETS (270=100+200)	270		433.875.527.029	304.835.265.154

## CONSOLIDATED BALANCE SHEET

As at Sep. 30th, 2010

CAPITAL SOURCE	Code	EXP	Ending Balance	Beginning Balance	
A. LIABILITIES (300= 310+330)	300		286.192.911.799	177.264.612.658	
I. Short-term liabilities	310		272.033.911.799	163.105.612.658	
Short-term harmites     Short-term borrowing and debts	311	V.11	211.777.003.558	119.519.930.067	
Trade accounts payable	312	V.11	42.103.612.481	28.065.195.043	
3. Advances from customers	313	V.12	2.097.125.374	1.493.375.489	
Taxes and liabilities to State budget	314	V.13	714.762.499	312.326.514	
5. Payable to employees	315	V.13	2.820.227.979	2.239.209.234	
6. Payable expenses	316	V.14	1.841.513.381	2.237.207.231	
7. Accounts payables-Affiliate	317	7.17	1.041.313.301		
Payable in accordance with contracts in progress	318				
9. Other short-term payables	319	V.15	9.497.851.677	10.969.788.676	
10. Bonus and welfare fund	323	V.13	1.181.814.850	505.787.635	
II. Long-term liabilities	320		14.159.000.000	14.159.000.000	
Long-term accounts payables-Trade	321		14.137.000.000	14.137.000.000	
Long-term accounts payables-Affiliate	322				
3. Other long-term payables	323				
Under rong term payables     Long-term borrowing and debts	324	V.16	14.159.000.000	14.159.000.000	
5. Deferred income tax	325	V.10	14.139.000.000	14.139.000.000	
3. Deferred medine dax	323			<del>-</del>	
B. OWNER'S EQUITY (400= 410+430)	400		147.682.615.230	127.570.652.496	
I. Capital sources and funds	410	V.17	147.682.615.230	127.570.652.496	
1. Paid-in capital	411		80.000.000.000	80.000.000.000	
2. Capital surplus	412		31.306.550.000	31.306.550.000	
3. Other capital of owner	413			0	
4. Treasury stock	414			-	
5. Assets revaluation difference	415			-	
6. Foreign exchange difference	416			-	
7. Investment and development fund	417		4.728.367.679	3.616.734.255	
8. Financial reserve fund	418			-	
9. Other fund belong to owner's equity	419			-	
10. Retained profit	420		31.647.697.551	12.647.368.241	
11. Capital for construction work	421			-	
II. Budget sources	430				
1. Bonus and welfare fund	431				
2. Budgets	432			-	
3. Budget for fixed asset	433			-	
C. MINORITY INTEREST	439			-	
TOTAL RESOURCES (430= 300+400)	440		433.875.527.029	304.835.265.154	

## CONSOLIDATED INCOME STATEMENT

**Quarter 3/2010** 

Items	Code					Accumulation from the beginning of this year to the ending of this period		
			Year 2010	Year 2009	Year 2010	Year 2009		
1. Revenue of sales and services	01		148.906.051.194	142.442.444.330	387.336.907.945	358.554.927.926		
2. Deductions	03			1.004.414.484	2.901.895.690	3.193.005.077		
3. Net sales and services (10=01 - 02)	10	VI.01	148.906.051.194	141.438.029.846	384.435.012.255	355.361.922.849		
4. Cost of goods sold	11		113.890.923.018	117.845.814.017	300.933.373.668	298.539.844.573		
5. Gross profit (20=10 - 11)	20		35.015.128.176	23.592.215.829	83.501.638.587	56.822.078.276		
6. Financial incomes	21	VI.02	4.967.845.007	945.872.127	8.053.167.085	2.932.789.818		
7. Financial expenses	22	VI.03	4.462.530.777	(1.544.263)	10.624.250.730	4.960.923.714		
- Include: Interest expense	23		3.566.616.577	(334.066.099)	7.971.664.807	3.750.968.147		
8. Selling expenses	24		24.682.786.181	14.709.583.053	42.838.803.101	36.842.778.702		
9. General & administrative expenses	25		2.824.511.807	3.366.482.905	13.325.364.193	8.486.924.822		
10. Net operating profit (30=20 + (21-22) - (24+25))	30		8.013.144.418	6.463.566.262	24.766.387.648	9.464.240.856		
11. Other incomes	31	VI.04	698.291.046	315.342.487	1.865.726.084	1.432.044.659		
12. Other expenses	32	VI.05	483.010.341	110.664.000	3.185.250.726	112.099.417		
13. Other profit (40=31-32)	40		215.280.705	204.678.487	(1.319.524.642)	1.319.945.242		
14. Gain/loss in associate or joint-venture companies	45							
15. Profit before tax (50=30 + 40)	50		8.228.425.123	6.668.244.748	23.446.863.006	10.784.186.098		
16 Current corporate income tax expenses	51	IV.06						
17 Deferred corporate income tax expenses	52							
18. Profit after tax (60=50 - 51 - 52)	59		8.228.425.123	6.668.244.748	23.446.863.006	10.784.186.098		
18.1. Minority interest	61							
18.2 Profit after tax of parent company's shareholder	62		8.228.425.123	6.668.244.748	23.446.863.006	10.784.186.098		
19. EPS (*)	70	IV.07	1.029	834	2.931	1.348		

## CONSOLIDATED CASH FLOWS STATEMENT

Quarter 3/2010 (Indirect method)

Items	Code	Note	Quarter 3		Accumulation from the beginning of this year to the ending of this period	
			Year 2010	Year 2009	Year 2010	Year 2009
I. CASH FLOWS FROM OPERATING ACTIVITIES:						
1. Profit before tax	01		8.228.425.123	6.668.244.749	23.446.863.006	10.784.186.098
2. Adjustment in accounts	01		0.220.723.123	0.000.277.777	23.440.003.000	10.704.100.070
Fixed assets depreciation	02		3.014.261.969	2.511.407.262	8.441.265.658	7.280.257.218
Provisions Provisions	03		3.011.201.909	2.311.107.202	1.838.832.869	7.200.237.210
Unrealized foreign exchange difference loss/gain	04				1.979.998.832	
Loss/gain from investment	05			89.198.630	(52.000.000)	
Interest expenses	06		3.566.616.577	(334.066.099)	` ′	3.750.968.147
3. Operating profit before the changes of current capital	08		14.809.303.669	8.934.784.542	43.626.625.172	21.815.411.463
Changes in accounts receivable	09		(117.930.458)	(14.970.628.330)		(17.145.157.513
Changes in inventories	10		(33.341.824.724)	7.129.058.318	(62.008.385.464)	14.587.763.682
Changes in trade payables (exclude interest payable, income tax payable)	11		1.985.925.205	7.501.793.169	8.461.327.587	(20.715.714.065)
Changes in prepaid expenses	12		(1.917.277.673)	790.562.507	(4.540.237.943)	332.594.460
Paid interest	13		(3.566.616.577)	334.066.099	(7.971.664.807)	(3.750.968.147
Paid corporate income tax	14		(3.300.010.377)	13.935.053	(7.971.004.007)	(3.730.900.147)
Other receivables	15	-		13.933.033		
	16	-		(00.219.901)		(00.219.901)
Other payables  Net cash provided by (used in) operating activities	20		(22.148.420.558)	(99.218.801) <b>9.634.352.557</b>	(39.767.289.540)	(99.218.801) (4.975.288.921)
II. CASH FLOWS FROM INVESTING ACTIVITIES:  1. Cash paid for purchase of capital assets and other long-term assets	21		(53.669.980.672)	(367.438.341)	(59.624.494.902)	(4.495.788.363
Cash paid for purchase of capital assets and other long-term assets     Cash received from liquidation or disposal of capital assets and other long-term assets	22		(33.009.980.072)	(307.436.341)	(39.024.494.902)	(4.493.700.303)
Cash received from indudation of disposal of capital assets and other long-term assets     Cash paid for lending or purchase debt tools of other companies						
4. Withdrawal of lending or resale debt tools of other companies	23					
<u> </u>					(5,006,700,000)	
5. Cash paid for joining capital in other companies	25		(20, 122, 052)	50.265.704	(5.006.799.000)	50.265.704
6. Withdrawal of capital in other companies	26		(29.132.852)	58.265.704		58.265.704
7. Cash received from interest, dividend and distributed profit	27		(52 (00 112 52 ()	(89.198.630)		(4.425.522.652)
Net cash used in investing activities	30		(53.699.113.524)	(398.371.267)	(64.579.293.902)	(4.437.522.659)
III. CASH FLOWS FROM FINANCING ACTIVITIES:						
1. Cash received from issuing stock, other owners' equity	31			219.740.000		219.740.000
2. Cash paid to owners' equity, repurchase issued stock	32					
3. Cash received from long-term and short-term borrowings	33		258.607.743.162	342.742.984.516	557.866.851.537	363.977.471.385
4. Cash paid to principal debt	34		(186.867.000.955)	(342.630.568.942)	(465.609.778.137)	(345.093.862.301
5. Cash paid to financial lease debt	35					
6. Dividend, profit paid for owners	36					
Net cash (used in) provided by financing activities	40		71.740.742.206	332.155.574	92.257.073.400	19.103.349.084
Net cash during the period (50 = 20+30+40)	50		(4.106.791.876)	9.568.136.864	(12.089.510.042)	9.690.537.504
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60		12.413.234.030	5.266.347.838	20.395.952.196	5.143.947.198
Influence of foreign exchange fluctuation	61		-			
CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61)	70		8.306.442.154	14.834.484.702	8.306.442.154	14.834.484.702